The Epson Business Scanner Advantage:
Organizations Share Their Document Scanner Success Stories

When business workflows require scanned documents, it’s often a real-time request that demands a solution with: comprehensive compatibility, road tested reliability and outstanding service & support. Many companies are still transitioning from paper to digital records and Epson business scanners dramatically streamline data capture and access.

Epson offers an unmatched lineup of small, light and portable document scanners; high-speed, networked desktop document scanners; and flatbed scanners that offer large-format support. Epson support for integrated, full-color printing and scanning technologies is unmatched in the industry.

Epson Document Scanners are designed from the ground up with 24/7 reliability in mind. And they’re backed by a 3-year limited warranty with available next business day full-unit replacement.

Read the following selection of case studies to see how these business leaders use Epson Document Scanners to ramp up their operational productivity at affordable price points.
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### Why Epson Document Scanners?
Reliable, Easy to Use, and Economical Solutions
Comprehensive Healthcare

Challenge
Improve patient experiences, outcomes, and provider workflows and operations using an integrated mix of specialized scanners, printers, and disc storage systems.

Solution
Leverage Epson’s specialized healthcare expertise in integrating the latest product and service innovations to support the spectrum of healthcare delivery and service needs with reliability, efficiency and accuracy.

Featured Scanner Category
Mobile Scanners
Desktop Scanners
PatientLink’s Fast Solution to EHR Data Entry
Partner: PatientLink

Challenge
Streamline patient intake data collection to improve the speed, accuracy and affordability of Electronic Health Record (EHR) workflows, giving healthcare providers more quality patient time and engagement.

Solution
Pair well-designed, customized “bubble” intake forms with high-speed scanners and Epson WorkForce® Pro multifunction printers, to dramatically streamline data capture and access.

Featured Scanner Category
Mobile Scanners
Desktop Scanners

Read the full case study
Targeted Personal Care
Partner: PioneerRx

Challenge
Streamline and upgrade small to mid-sized pharmacies’ capacity to deliver safe, accurate, comprehensive patient service and support through sophisticated use of full-color, integrated scanning and printing technologies.

Solution
The Epson DS-530 color duplex document scanner showed to be affordable, fast and reliable. This allowed PioneerRX to allocate scanners through the areas that required a capturing solution, instead of adapting their workflow to a limited number of scanners.

Featured Scanner Category
Desktop Scanners

Read the full case study
Lightning Fast, Clean and Clear
Partner: Bender Eye

Challenge
Growing optometry practice was using scanning and printing solutions that were unreliable, expensive and hard to maintain, affecting overall office productivity.

Solution
Epson document scanners and business inkjet printers helped produce crisp-quality medical documents, quickly and hassle-free, reducing downtime.

Featured Scanner Category
Desktop Scanners

Read the full case study
Chiropractic Business Adjusts Office Equipment
Partner: Mensah Chiropractic

Challenge
Chiropractic physician office required a fast and reliable document scanner and printer that required minimal intervention.

Solution
Epson office solutions, including the wireless color document scanner and the network multifunction color printer with Replaceable Ink Pack System, provide high-quality scans that require low intervention. That leaves more time to focus on managing the business—not the office equipment.

Featured Scanner Category
Desktop Scanners

Read the full case study
Supporting Optometrists’ Digital Transformation Efforts
Partner: ECR Vault

Challenge
Increase staff productivity by digitizing paper documents quickly and at an effective cost while improving communications, quality of care, and the overall patient experience.

Solution
Combine Epson DS-530 color scanners, software, and Epson CapturePro™ support to help staff reclaim 30% of their workweeks and increase patient engagement.

Featured Scanner Category
Desktop Scanners

Read the full case study
Preventing Dentists from Drowning in Documentation
Partner: Fusion Dental

Challenge
Help dental practices speed up the process of digitizing paper documents without disrupting day-to-day dental workflows.

Solution
Offer Epson DS-530 color duplex scanner—which seamlessly integrates with document management systems to improve efficiency and ensure HIPAA compliance—to dental clients.

Featured Scanner Category
Desktop Scanners
The Dream of Entrepreneurship
JBM Tax & Bookkeeping Services

Challenge
Help clients successfully transition from paper to digital records, while maintaining critical documents in paper form.

Solution
Use the Epson DS-770 Document Scanner and Epson WorkForce® Pro WF-4720 to streamline operations and serve clients remotely, using Epson Wi-Fi connectivity and remote printing capabilities.

Featured Scanner Category
Desktop Scanners

Read the full case study
Building and Cultivating the Client Relationship
Hagan Business Machines

Challenge
Retain and build customer relationships in the document scanner market segment, by maintaining dealer sell/service agreement, emphasizing customers’ business process optimization and strategic workflow analysis and planning.

Solution
The Epson CapturePro partner program answers dealers’ needs for excellent margins, upfront discounts, evaluation units, training, and marketing support. The program also delivers responsive, personalized service for dealers, all centered on high value, high-performance scanning solutions.

Featured Scanner Category
Epson document scanners

Read the full case study
Maximum Precision
Partner: Acutec Precision Aerospace

Challenge
Support a high-volume document management operation in the demanding aerospace market, to assure 100 percent traceability for raw materials and assembly, while controlling costs, dramatically reducing downtime and achieving a reliable paperless documentation process.

Solution
The Epson WorkForce DS-860 delivers the TWAIN drivers Acutec needs to work with existing document management systems at an affordable price point.

Featured Scanner Category
Desktop Scanners

Read the full case study
Capturing Profits with Epson
Partner: Hayats LLC

Challenge
Help a successful office equipment reseller expand its paperless document scanning solutions for its customers and jump-start growth.

Solution
Provide a collaborative partnership program with significant financial, service and marketing advantages, and a full range of proven scanning solutions at prices that support this client’s thriving business.

Featured Scanner Category
Desktop Scanners
Workflow Solutions
Partner: Select Imaging

Challenge
Help clients make the move from paper-based workflows to paperless workflows with document management solutions designed to help mitigate the time and cost spent on manual data entry, filing and searching for paper documents.

Solution
Foster a partnership program offering financial and service benefits, all backed by high-value, high performance, and high-speed document scanning solutions.

Featured Scanner Category
Desktop Scanners

Read the full case study
Accelerating Digital Transformation for a Diverse Slate of Clients
Partner: eBizDocs

Challenge
Deliver bespoke digital transformation and document management solutions to a variety of organizations—including public sector agencies, enterprises, and SMBs.

Solution
Epson’s DS-32000 lets eBizDocs scan up to 40,000 pages every day. Despite this volume, they haven’t detected a single issue in the QA process to date.

Featured Scanner Category
Desktop Scanners
Mobile Scanners

Read the full case study
Government

Moving to Document Scanners and Inkjet
Partner: ASCA Office Solutions

Challenge
Strengthen and build new relationships by providing clients with document scanning and printing solutions designed for large-scale deployment in government offices where workgroup settings are paramount.

Solution
Epson’s Advantage Platinum partner program answers dealers’ needs for cost-effective, reliable and proven digital imaging solutions designed to meet and exceed clients’ expectations.

Featured Category
Mobile Scanners

Read the full case study
Epson Business Document Scanners are helping organizations around the globe make the shift to paperless workflows. This transition requires high-performance, durable, and affordable document scanners that integrate well with Epson printers and leading scanning software solutions.

Discover how Epson Business Document Scanners can improve your business by visiting epson.com/documentscanners.