EPSON



Epson Manufacturing Industry Solutions



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for more information



Enriching people and the Earth with value created by "efficient, compact, and precise" technology

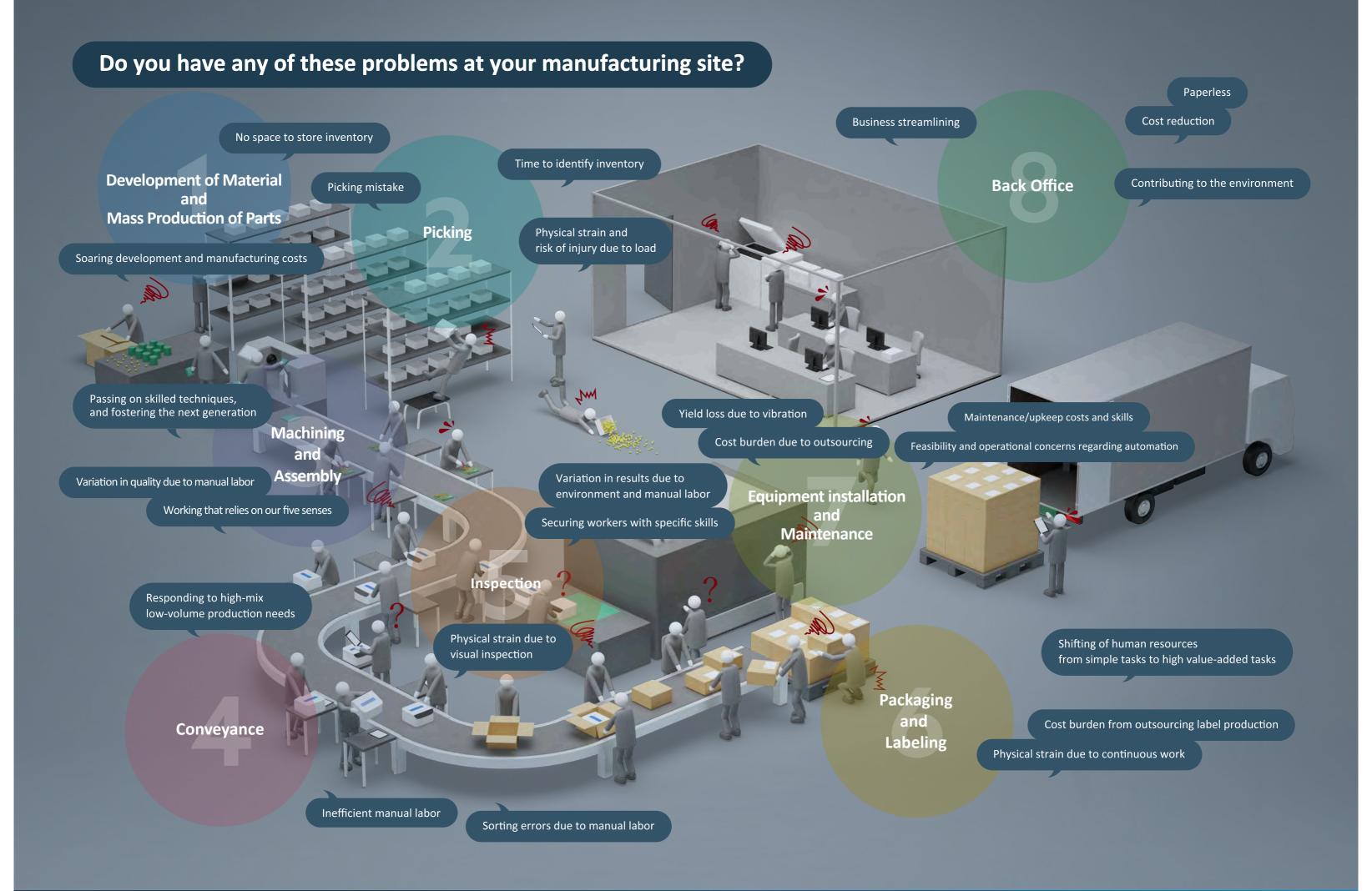
Epson has established "Epson 25 Renewed" to "achieve a sustainable and enriched society" based on our pursuit of enriching people and the Earth with value created by "efficient, compact, and precise" technology. In response to the growing demand for solutions to environmental concerns and other social issues and for "connections" and "information" in a "decentralized" society, we are working to realize our vision by providing society with solutions that smartly connect people, products, and information in a wide range of areas, from our private lives to industrial and manufacturing sites. The key elements of this vision are "environment," "DX," and "co-creation." Epson places particular emphasis on contributing to the "environment." In addition, we are utilizing digital technology and collaborating with a number of partners to solve social issue.

| Innova | ation Areas | | Growth Area | Mature Area | New Area |
|--|--|--------------------------------|----------------------|----------------------------|--------------------------|
| Innovation in Office and Home Printing | Innovation in Commercial and Industrial Printing | Innovation in Manufacturing | Visual Innovation | Innovation in Lifestyle | |
| Office Printing | Commercial and Industrial Printing | Production System | Projection | Sensing | Environmenta Business |
| Home Printing | Print head OEM | | | Watches | |

Cooperating in the creation of "flexible high-throughput production systems" with consideration for environmental impact, to achieve innovation in manufacturing

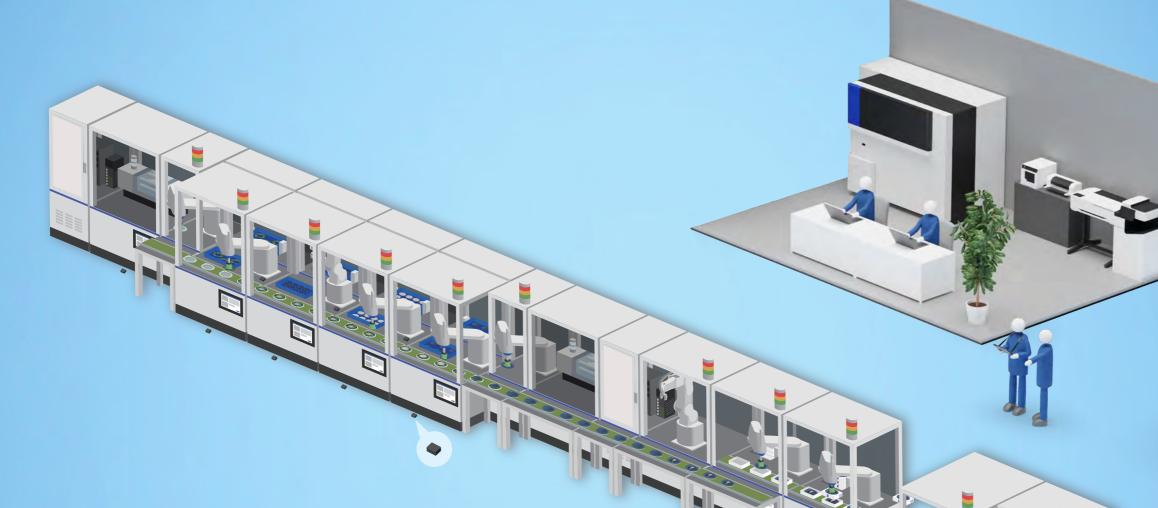
Production sites are faced with the challenges of reducing labor shortages and strengthening resilience to cope with rapid changes in the environment. In addition, in response to environmental concerns that are becoming more serious worldwide, the challenge of manufacturing products with a low environmental impact is accelerating at production sites. Today, customers who are automating their factories expect not just the introduction of robots, but a "transformation of the production site." In order to meet these expectations, Epson has expanded its

domain to include the "production of parts" and "support for conceptual design and implementation" for production systems, in addition to using robots for "assembly and inspection." In the "molding machine," "robot," and "engineering" markets, Epson will develop its business by targeting "compact" areas where it can better demonstrate its strengths, such as its "efficient, compact, and precise" technologies. Epson is evolving from its past approach of selling one-size-fits-all robots to providing solutions based on customers' "expectations."



Epson incorporates a variety of solutions

to support automation at manufacturing sites



Boost factory utilization

High-mix low-volume production Stable quality and reduced defect rate Manpower saving and optimization of placement

Technical transfer

Design development efficiency

Environmental consideration

Effective use of space

Development of Material and Mass Production of Parts

The power to master small scales 07

Picking

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Order picking for individual boxes 08

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Lineup

From the manufacturing site to the office .. 17

Development of Material and Mass Production of Parts

Problem

Various price hikes in raw materials, utilities, etc.

Evolution of materials and higher requirements for molded parts due to increased environmental awareness Support for small-quantity, Changes in high-mix production due manufactur to diversifying needs due to supp

Changes in manufacturing sites due to supply chain fragmentation

Solution

Unique disk drive system to allow both smaller equipment and higher energy efficiency

Unique hot runner system to minimize runner waste

Unit mold system for speedy setup changes

Effects of introduction

Efficient plasticization shortens manufacturing time and reduces waste materials

The short plasticization path reduces thermal damage to materials

High-mix, low-volume production and efficient setup changes improve manufacturing efficiency

Small installation and mold storage areas, effective use of limited space

Manpower Saving

The power to master small scales

Micro injection molding machine that combines economic and environmental performance

Flexible Production

Environmental Consideration

Space Saving

> Boost Factor Utilization





2 Picking

Problem

Picking mistakes, recording errors, etc.

Risk of injury when unpacking cardboard boxes, physical strain due to load

Insufficient human resources for simple tasks such as unloading shelves and removing items from processing machines

Solution

Robot automation for unpacking cardboard boxes

Picking inventory locations displayed on smart glasses

Attach color labels with images of parts to stock cases

Automation by robot from removal to arrangement and attaching slips

Effects of introduction

Reduction of risk of injury and physical strain

Avoid rework due to picking errors and misidentification

On-demand printing of labels and slips to prevent waste and reduce costs

Effective use of limited space

Unpacking cardboard boxes

Automated unpacking of cardboard boxes

Boost Factory Utilization

Manpower Stable Quality Space Saving



SCARA robot with built-in controller Cardboard box unpacking equipment *This machine itself is not available outside of Japan.

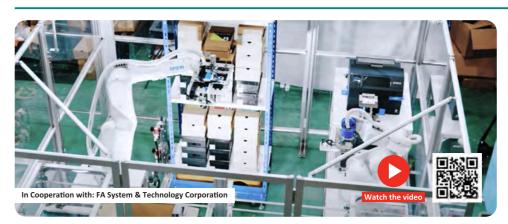
Order picking for individual boxes

Automated identification and picking of individual boxes

Utilization

Manpower
Saving

Stable Quality Space Saving







Machining and Assembly

Problem

Precise work that relies on human's senses (tightening screws, fitting parts, insertion work, etc.)

Passing on works that require skilled techniques (fostering the next generation)

Variation in quality due to manual labor

Solution

Automation of difficult tasks that had previously been abandoned is now possible through the use of robots and sensing devices

Automation of flat and 3D object coating operations with robots and inkjet printheads

Effects of introduction

The shift to automation improves production efficiency and work quality

Solves the issue of passing on skills

Realization of stable operation by eliminating "variation"

Free from the effects of solvents and other substances on health when applying coatings, and protecting the environment

Insertion of FFC/FPC/coaxial cable connectors

Automation of difficult tasks that require human's senses and skilled techniques





Assembly of printer dot heads

Automation of long, continuous, precise work



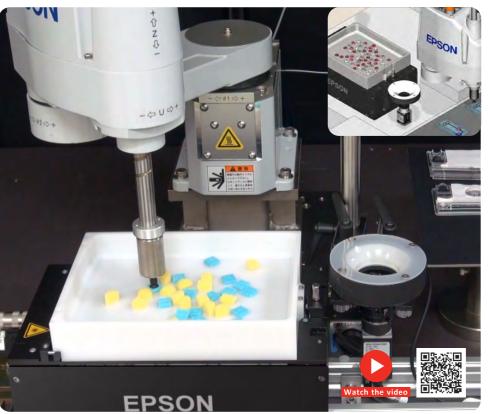




Feed materials and assembly of medical kits

Adoption of parts feeders compatible with general-purpose materials reduces the cost and installation space

Boost Factory Utilization







Problem

Lack of human resources for simple tasks and tasks that require high speed and precision Demand for high-mix low-volume production

Reduction of small part sorting errors

Solution

Robot automation of all processes from the loading to unloading of parts

Use robots and automatic sorting systems for automation of operations from sorting to placement

Effects of introduction

Flexible response to production conditions

Reduced investment load by handling a wide variety of parts on a single line

Efficiency through high-speed production by eliminating waste in materials, transportation, and space

Avoid sorting errors to achieve stable operation

Loading and unloading components

From simple tasks to high-speed and precise conveyance





Identification and placement of small parts

Automatic sorting of a wide variety of parts





Inspection

Problem

Variation in test results due to the surrounding environment and manual labor

Shortage of personnel with specific skills

Physical strain from prolonged visual inspection

Solution

Color inspection using a spectroscopic vision system that captures colors in a plane and does not overlook subtle differences

Use color inspection management software for automatic recording of inspection results

Effects of introduction

Stable quality and reduced defect rate by eliminating manual labor and environmental impact

Solves the issue of securing workers with specific skills

Unmanned 24-hour operation improves production efficiency

Early resolution of quality problems when they occur

Stable color inspection

Automated color inspection with spectroscopic vision system

Stable Quality





Spectroscopic Vision System



Epson Spectroscopic Vision Tools





Packaging and Labeling

Problem

Lack of human resources for simple tasks such as boxing and labeling Physical strain due to continuous work and packaging Cost burden from outsourcing labels and forms

Cost burden from updating labels due to legal changes

Solution

Use robot automation for simple sorting and packaging tasks such as packing boxes

Use label printers and robots for the automation of label creation, label peeling, and label application

Effects of introduction

Shifting human resources from simple to high value-added operations

Production planning that does not depend on workers

On-demand label creation reduces wasted costs and man-hours

Maintain and improve product and packaging quality

Sweets boxing Process

Picks sweets moving on the conveyor and packs them in boxes

Boost Factory Utilization Manpower Saving





On-demand printing and pasting of labels

Automation from label creation to label application







Equipment Installation and Maintenance

Problem

Concerns regarding feasibility and operations, from the concept of automation to mass production and maintenance

Cost burdenfor consulting, outsourcing, etc.

Lack of human resources with technical expertise

Solution

Use software to simulate and verify the feasibility of automation

Use an operation monitoring system for continuous recording and early detection of abnormalities

Use smart glasses for remote maintenance follow-up

Effects of introduction

Reduce man-hours and costs by designing equipment based on simulations

Preventive maintenance by monitoring operations

Saving manpower on production lines

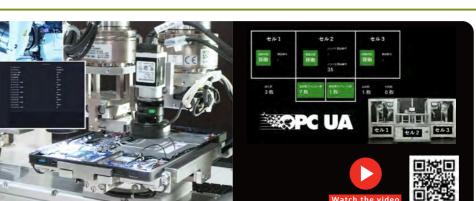
Solves the problem of securing skilled workers

Fostering the next generation with remote assistance

Simulations and monitoring operations

Stable Quality Design Efficiency

Visualizes the feasibility of automation and operation status





Support for operation and maintenance

Remote assistance with smart glasses











Equipment Installation and Maintenance

Problem

Equipment might have standard values for floor vibration, but lack of measurement know-how forces reliance on outside vendors

Internal equipment has no standard for floor vibration A standard needs to be created, but unable to do so

Product defects have occurred Cannot figure out how to improve yield even after performing a lot of research

Solution

A smart vibration sensor allows in-house measurement of vibrations, which previously required outsourcing to expert contractors

Visualization of vibration allows the company to set appropriate vibration standards in-house after verifying the impact on the equipment

A smart vibration sensor allows visualization and verification of the effectiveness of vibration countermeasures that could cause a loss in yield

Effects of introduction

Saves time and money Easy to visualize the source and type of unwanted vibration at the manufacturing site

Allows the status of equipment to be grasped and quantified, previously estimated by the person in charge Contributes to the efficiency of day-to-day manufacturing operations

Anyone can measure vibration

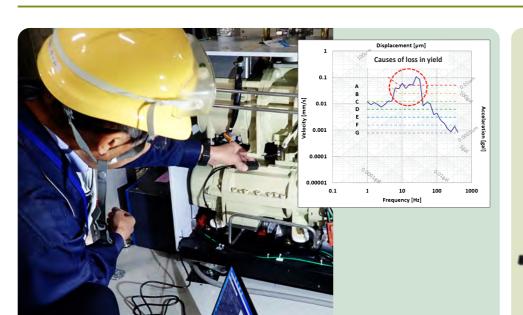
By measuring low-frequency microvibrations*1, it is possible to find vibrations that cause manufacturing issues that were previously unknown

*1 Frequency response Frequency range: Approx. 460 (Hz) DC Tripartite graph range: 1 to 406.37 (Hz)

Easy vibration measurement by anyone, anytime

Easy visualization of vibrations with a tripartite graph

f Placement





Back Office

Large format printing

CAD, drawings, and even internal educational posters



On-demand printing is available for blueprints, CAD, educational posters in factories, etc., in the number of sheets needed when needed. This reduces the cost burden for outsourcing and the wasteful disposal of large orders, to consider the environment.







Print & copy

Supporting business efficiency in the office



Utilize the various functions of multifunction printers to go paperless and streamline daily operations. Reduce running costs with a plan tailored to your needs. Low power consumption also contributes to the reduction of environmental impact.







From meetings to the monitoring of production line operations

Various uses in a variety of locations



Projectors with interactive functions allow users to write on the projected image with a special pen, and save and share data. For example, it is effective for remotely monitoring production numbers, yield, and the start/stop of operations on a large screen.







Recycling and upcycling paper

New resource cycle to be completed in-house



Used paper is recycled into new paper without using water*1. CO₂ emissions related to paper disposal and transportation are reduced, which not only fosters a sustainable environment, but also raises employees' awareness of the Sustainable Development Goals. We will also create opportunities for a diverse range of people to play an active role in our recycled paper operations, such as by proactively hiring people with physical disabilities.

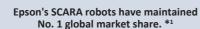






Proposing worldwide solutions from the manufacturing site to the office























Industrial Robots (6-axis Robots)







Vision System









Robot System Integration Software



Part Feeding System





Spectroscopic Vision System



Inkjet Devices for R&D



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Vibrometer



Large-Format Printer



Micro Injection Molding Machine



Buisness Printers



Label Printers

Epson Taiwan Technology & Trading Ltd.

Epson Singapore Pte. Ltd.

Epson India Pvt. Ltd.







Smart Glasses



Dot Impact Printer



Tablet PC

4F, Tower 1, China Central Place, 81 Jianguo Road, Chaoyang District, Beijing, 100025, China

12th Floor, The Millenia, Tower A No.1, Murphy Road, Ulsoor, Bangalore, 560008, India

15F., No.100, Songren Rd, Xinyi Dist., Taipei City 11073, Taiwan

438B Alexandra Road, Block B Alexandra TechnoPark, #04-01/04, Singapore 10F Posco Tower Yeoksam, Teheranro 134 Gangnam-gu, Seoul, 06235, Korea



Disc Duplicators



Projector

Inkjet 3D Object

Printing Equipment





