Product Code	Description	SCMSRP	DIR Discount	DIR Customer Cost
V11H744520	EPSON PowerLite 685W Projector	\$2,409.00	56.21%	\$1,055.00
V11H923520	EPSON PowerLite 800F Laser Display Projector, White	\$4,853.00	54.87%	\$2,190.00
V11H923620	EPSON PowerLite 805F Laser Display Projector, Black	\$4,853.00	54.87%	\$2,190.00
V11HA99020	EPSON PowerLite 810E Ultra Short Throw Projector	\$6,557.00	56.00%	\$2,885.00
V12HB450201E	EPSON Mobile Display Cart and PowerLite 810E Projector Bundle	\$10,139.00	56.00%	\$4,461.00
V11HA99120	EPSON PowerLite 815E Extreme Short Throw Projector	\$6,557.00	56.00%	\$2,885.00
V12HB450205E	EPSON Mobile Display Cart and PowerLite 815E Projector Bundle	\$10,139.00	56.00%	\$4,461.00
V11H871020	EPSON PowerLite 2250U Projector, 5000 Lumens, WUXGA	\$2,425.00	59.51%	\$982.00
V11H992020	PowerLite L200X Display Projector, 4200 Lumens	\$1,828.00	56.02%	\$804.00
V11HA75020	EPSON PowerLite L210SF Projector	\$2,835.00	56.01%	\$1,247.00
V11HA83120	EPSON PowerLite 775F Projector	\$3,838.00	56.00%	\$1,688.72
V11HA81020	EPSON PowerLite 760W Projector	\$3,043.00	56.00%	\$1,338.92
V11HA80020	EPSON BrightLink 760Wi Projector	\$3,838.00	56.00%	\$1,688.72
V11HA79020	EPSON PowerLite 770F Projector	\$3,838.00	56.00%	\$1,688.72
V11HA78020	EPSON BrightLink 770Fi Projector	\$4,521.00	56.00%	\$1,989.24
V11HA96120	EPSON PowerLite L775U 4KE Projector	\$9,771.00	56.00%	\$4,299.00
V11HA96020	EPSON PowerLite L770U 4KE Projector	\$9,771.00	56.00%	\$4,299.00
V11HA98020	EPSON PowerLite L570U 4KE Projector	\$6,135.00	56.01%	\$2,699.00
V11HA72120	EPSON PowerLite L265F Projector	\$2,423.00	56.00%	\$1,066.00
V11HA69020	EPSON PowerLite L260F Projector	\$2,423.00	56.00%	\$1,066.00
V11HA70020	EPSON PowerLite L210W Projector	\$2,094.00	56.02%	\$921.00
V11HA76020	EPSON PowerLite L210SW Projector	\$2,609.00	56.00%	\$1,147.96
V11HA31020	EPSON PowerLite L520W Projector	\$3,794.00	56.01%	\$1,669.00
V11HA26020	EPSON PowerLite L630U Projector WIFI	\$6,135.00	56.01%	\$2,699.00
V11HA29020	EPSON PowerLite L630SU Projector WIFI	\$8,635.00	56.00%	\$3,799.00
V11HA29120	EPSON PowerLite L635SU Projector with WIFI	\$8,635.00	56.00%	\$3,799.00
V11HA25020	EPSON PowerLite L730U Projector WiFi	\$7,953.00	56.00%	\$3,499.00
V11HA25120	EPSON PowerLite L735U Projector WiFi	\$7,953.00	56.00%	\$3,499.00
V11HA30020	EPSON PowerLite L520U Projector	\$4,771.00	56.01%	\$2,099.00
V11HA27020	EPSON PowerLite L530U Projector with WIFI	\$4,998.00	56.00%	\$2,199.00
V11H795020	EPSON PowerLite 1780W Projector, WXGA, 3000 Lumens	\$1,598.00	61.41%	\$616.66
V11H793020	EPSON PowerLite 1785W Projector, WXGA, 3200 Lumens	\$2,200.00	66.36%	\$740.00
V11H796020	EPSON PowerLite 1795F Projector, 1080p, 3200 Lumens	\$2,500.00	67.72%	\$807.00
V11H981020	EPSON PowerLite E20 Projector, XGA 3400 Lumens	\$837.00	56.03%	\$368.00
V11H978120	EPSON PowerLite 1288 Projector, 1080P, 4000 lumens	\$1,403.00	56.02%	\$617.00
V11H982020	EPSON PowerLite X49 Projector, XGA, 3600 Lumens	\$880.00	56.02%	\$387.00
V11H983020	EPSON PowerLite W49 Projector, WXGA, 3800 Lumens	\$991.00	56.00%	\$436.00
V11H985020	EPSON PowerLite 119W Projector, WXGA, 4000 Lumens	\$1,066.00	56.00%	\$469.00
V11H987020	EPSON PowerLite 982W Projector, WXGA, 4200 Lumens	\$1,321.00	56.02%	\$581.00
V11H988020	EPSON PowerLite 992F Projector, 1080P, 4000 lumens with WIFI	\$1,762.00	56.02%	\$775.00
V11HA03020	EPSON PowerLite 992F Projector, 1000F, 4000 fulliers with WIFI  EPSON PowerLite 118 Projector, XGA, 3800 Lumens	\$996.00	56.02%	\$438.00
V11H890820	EPSON Pro L1715SNL Laser Projector, SXGA+, 15000 Lumens, No Lens, Black	\$22,023.00	56.00%	\$9,690.00
V11H944820	EPSON Pro L30000UNL Projector, 30000 lumens, WUXGA no lens, Black	\$129,543.00	56.00%	\$56,998.92
V11H944920	EPSON Pro L30002UNL Projector, 30000 lumens, WUXGA no lens, White	\$129,543.00	56.00%	\$56,998.92
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Product Code	Description	SCMSRP	Discount	Cost
V11HA22020	EPSON LightScene EV110 Laser Lighting Projector	\$3,422.00	56.98%	\$1,472.00
V11HA22120	EPSON LightScene EV115 Laser Lighting Projector	\$3,422.00	56.98%	\$1,472.00
V11H998520	EPSON BrightLink 725Wi Interactive Projector	\$3,084.00	56.00%	\$1,357.00
V11H921520	EPSON BrightLink Pro 1480FI Laser Projector	\$5,650.00	56.00%	\$2,486.00
V11H919520	EPSON BrightLink 1485Fi Interactive Projector	\$6,249.00	56.01%	\$2,749.00
V11HA35920	EPSON EB-PU1006W Business Projector, 6,000 Lumens, WUXGA, White	\$9,840.00	56.01%	\$4,329.00
V11HA34820	EPSON EB-PU1007B Business Projector, 7,000 Lumens, WUXGA, Black	\$11,200.00	56.00%	\$4,928.00
V11HA34920	EPSON EB-PU1007W Business Projector, 7,000 Lumens, WUXGA, White	\$11,200.00	56.00%	\$4,928.00
V11HA33820	EPSON EB-PU1008B Business Projector, 8,500 Lumens, WUXGA, Black	\$13,819.00	56.00%	\$6,080.00
V11HA33920	EPSON EB-PU1008W Business Projector, 8,500 Lumens, WUXGA, White	\$13,819.00	56.00%	\$6,080.00
V11HA52820	EPSON EB-PU2010B Business Projector, 10,000 Lumens, WUXGA, Black	\$22,844.00	56.00%	\$10,051.00
V11HA52920	EPSON EB-PU2010W Business Projector, 10,000 Lumens, WUXGA, White	\$22,844.00	56.00%	\$10,051.00
V11HA63920	Epson EB-PU2120W Business Projector, 20000Lumens WUXGA, White	\$70,044.00	56.00%	\$30,819.00
V11HA66820	Epson EB-PU2220B Business Projector, 20000 Lumens WUXGA, Black	\$72,108.00	56.00%	\$31,730.00
V11HA67820	EPSON High Brightness EB-PU2216B Projector, 16,000 Lumens, WUXGA, Black	\$38,216.00	56.00%	\$16,815.00
V11HA64920	EPSON High Brightness EB-PU2116W Projector, 16,000 Lumens, WUXGA, Wh	\$37,136.00	56.00%	\$16,340.00
V11HA68820	EPSON High Brightness EB-PU2213B Projector, 13,000 Lumens, WUXGA, Black	\$27,205.00	56.00%	\$11,970.00
V11HA65920	EPSON High Brightness EB-PU2113W Projector, 13,000 Lumens, WUXGA, Wh	\$26,341.00	56.00%	\$11,590.00
V11HB01820	EPSON EB-PQ2008B 8000LM 4K Projector, Black	\$22,206.00	56.00%	\$9,771.00
V11HB01920	EPSON EB-PQ2008W 8000LM 4K Projector, White	\$22,206.00	56.00%	\$9,771.00
V11HB02820	EPSON EB-PQ2010B 10000LM 4K Projector, Black	\$38,833.00	56.00%	\$17,087.00
V11HB02920	EPSON EB-PQ2010W 10000LM 4K Projector, White	\$38,833.00	56.00%	\$17,087.00
V11HB03820	EPSON EB-PQ2213B 13000LM 4K Projector, Black	\$46,248.00	56.00%	\$20,349.00
V11HB04820	EPSON EB-PQ2216B 16000LM 4K Projector, Black	\$64,967.00	56.00%	\$28,586.00
V11HB04920	EPSON EB-PQ2216W 16000LM 4K Projector, White	\$64,967.00	56.00%	\$28,586.00
V11HB05820	EPSON EB-PQ2220B 20000LM 4K Projector, Black	\$90,466.00	56.00%	\$39,805.00
ELPSC80	EPSON Duet Ultra Portable Projector Screen	\$149.99	23.91%	\$114.13
V12H001K64	EPSON Soft Carrying Case for PowerLite 92/93/95/96W/905/915W/1835 Project	\$32.00	28.13%	\$23.00
V12H001K65	EPSON Soft Carrying Case PL 1940W/1945W/1950/1955/1960/1965	\$66.00	54.55%	\$30.00
V12H001K67	EPSON Soft Carrying Case for PowerLite 97/98/99W/965/S17/W17/X17	\$54.00	55.56%	\$24.00
V12H001K71	EPSON Soft Carrying Case for PowerLite L200X, L200W, L250F and L255F proj	\$112.00	56.25%	\$49.00
V12H001K72	EPSON DC-30 Carrying Case, ELPKS72	\$72.73	56.00%	\$32.00
V12H006AE0	ELPMB68 Projector Ceiling Mount with Precision Adjustment, White	\$853.00	56.04%	\$375.00
V12H006AF0	ELPMB69 Portrait Adapter, White, for use with Ceiling Mount ELPMB68	\$205.00	56.10%	\$90.00
V12H006AG0	ELPMB70 Adjustable Extension Column, White, for use with Ceiling Mount ELPM	40.40.00	56.05%	\$109.00
V12H006AH0	ELPMB71 Truss Adapter. For use with Ceiling Mount ELPMB68	\$71.00	56.34%	\$31.00
V12H006AN0	ELPMB76 Projector Stacking Frame - Alfa model, 635mm wide	\$2,421.00	56.05%	\$1,064.00
V12H006AP0	ELPMB77 Tilt Adapter Mounting Plate for stacking frames Alfa (ELPMB76) and I	***	56.04%	\$1,150.00
V12H006AQ0	ELPMB78 Portrait Adapter Bar with clamp for stacking frames Alfa (ELPMB76) and ELPMB76 Portrait Adapter Bar with clamp for stacking frames Alfa (ELPMB76).	40.40.00	56.05%	\$109.00
V12H006AR0		\$939.00	56.02%	\$413.00
V12H006AS0	ELPMB79 Mounting Arm for projector ceiling, wall or truss installation  ELPMB80 Truss adapter bar with clamps for stacking frame Alfa (ELPMB76)	\$337.00	56.38%	\$147.00
V12H006AT0		44.454.66	56.10%	\$637.00
V12H006AV0	ELPMB81 Tilt Adapter with Clamp for Stacking frames Alfa (ELPMB76) and Beta	\$335.00	56.12%	\$147.00
V12H006AW0	ELPMB83 Truss adapter bar with clamps for stacking frame Beta (ELPMB84)	\$2,703.00	56.05%	\$1,188.00
VIZIIUUUAVVU	ELPMB84 Projector Stacking Frame - Beta model, 695mm wide	φ∠,103.00	50.05%	φ1,100.00

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Product Code	Description	SCMSRP	DIR Discount	Customer Cost
V12H006AX0	Description	\$1,209.00	56.00%	\$532.00
V12HB09020	ELPMB85 Rail adapter with micro adjustment	\$1,227.27	56.00%	\$540.00
V12HB45020	EPSON DC-30 Document Camera	\$3,966.00	56.00%	\$1,745.00
V12H516020	EPSON Mobile Display Cart for PowerLite 810E and 815E	\$273.00	46.89%	\$1,745.00
V12HA39010	EPSON PowerLite 470/BrightLink 480 Series Table Mount (ELPMB29)  Short Throw Wall Mount for PL L200SW/L200SX	\$336.00	56.00%	\$147.84
V12HB12010	EPSON ELPMB75, Extreme Short Throw Mount	\$396.00	56.06%	\$174.00
V12HA06A05	EPSON Ultra-Short Throw Wall Mount for the BrightLink 725W/735Fi/1		57.26%	\$106.00
V12H963110	ELPMB60-B Ceiling Mount	\$319.00	56.11%	\$140.00
V12HA54010	PROJECTOR CEILING MOUNT (ELPMB67)	\$653.00	56.05%	\$287.00
V12HA55010	SUSPENSION ADAPTER (ELPFP15) FOR MOUNT	\$346.00	56.07%	\$152.00
ELPSP10	EPSON PIXIE PLUS Projector Controller	\$374.00	45.72%	\$203.00
V13H010L97	EPSON Replacement Lamp for PowerLite U50	\$110.00	48.18%	\$57.00
V13H010L53	EPSON Replacement Lamp for PowerLite 1830, 1915, and 1925W	\$761.40	92.38%	\$58.00
V13H010L64	EPSON Replacement PowerLite D6155W/6250/VS350W/VS410	\$494.00	76.52%	\$116.00
V13H010L65	EPSON Replacement Lamp for the PowerLite 1750/1760W/1770W/1775W	\$336.05	76.94%	\$77.48
V13H010L74	·	\$510.00	77.25%	\$116.00
V13H010L76	EPSON Dual Replacement Lamp for PL1930/1935  EPSON Optional Lamp for Pro G 6xxx Series Projectors	\$1,023.00	84.36%	\$160.00
V13H010L67	·	****	70.34%	\$97.00
V13H010L77	EPSON Replacement Lamp for PowerLite S11/X12/X15/PL1221/1261W/PL W16	\$930.00	87.53%	\$116.00
V13H010L78	EPSON Replacement Lamp for the PowerLite 4650/4750W/4855WU	4000.00	52.63%	\$99.00
V13H010L79	EPSON Replacement Lamp for PowerLite 97/98/99W/965/S17/W17/X17/EX3220	\$133.67	64.09%	\$48.00
V13H010L79	EPSON Replacement Lamp for PowerLite 570/575W, BrightLink 575Wi	\$133.67	64.09%	\$48.00
V13H010L81	EPSON Replacement Lamp for PowerLite 580/585W, BrightLink 585Wi/595Wi	\$945.00	57.04%	\$406.00
V13H010L81	EPSON Replacement Lamp - PowerLite Pro Z (Single)	\$1,600.00	57.00%	\$688.00
V13H010L83	EPSON Replacement Lamp - PowerLite Pro Z (Dual)	\$945.00	93.97%	\$57.00
V13H010L83	EPSON Replacement Lamp - PowerLite Pro Z (Single Portrait Mode)	\$1,600.00	92.88%	\$114.00
V13H010L84 V13H010L87	EPSON Replacement Lamp - PowerLite Pro Z (Dual Portrait Mode)	\$1,000.00	64.71%	\$48.00
V13H010L87	EPSON Replacement Lamp - 520/530 Series		65.56%	\$62.00
V13H010L88 V13H010L93	EPSON Replacement Lamp for PL97H, 98H, 99WH, 955WH, 965H, S27, W29, X	\$180.00 \$370.00		\$159.00
V13H010L93	EPSON Replacement Lamp for Pro G7000 Series	\$110.00	57.03% 56.36%	\$48.00
	EPSON Replacement Lamp for PowerLite 675W	<b>011000</b>		\$48.00
V13H010L91	EPSON Replacement Lamp for PowerLite 680/685W and BrightLink 685Wi/695V		56.36%	
V13H010L92 V13H010L94	EPSON Replacement Lamp for BrightLink 696Ui/698Ui	\$110.00	56.36%	\$48.00 \$77.49
	EPSON Replacement Lamp for PowerLite 1700 Series	\$299.00	74.09%	\$77.48
V13H010L95	EPSON Replacement Lamp for PowerLite 2000/5000	\$270.00	71.11%	\$78.00
V12H004L08	Long Throw Lens for Pro G7000 and L Series	\$4,483.00	56.99%	\$1,928.00
V12H004M08	Middle Throw Lens 1 for Pro G7000 and L Series	\$2,077.00	86.28%	\$285.00
V12H004U04	Short Throw Lens 2 for Pro G7000 and L Series	\$4,637.00	57.00%	\$1,994.00
V12H004W05	Wide Lens 1 for Pro G7000, L1100U, L1200U, L1300 Series	\$2,819.00	57.01%	\$1,212.00
V12H004W06	Wide Lens 2 for Pro L1500U and L1505U Series	\$4,483.00	56.99%	\$1,928.00
V12H004M0A	Middle Zoom Lens 3 for Pro G7000 and L Series	\$2,819.00	57.01%	\$1,212.00
V12H004M0B	Middle Zoom Lens 4 for Pro G7000 and L Series	\$2,819.00	57.01%	\$1,212.00
V12H004M0F	Middle Throw Lens, Pro L Series Projectors (ELPM15)	\$2,077.00	57.01%	\$893.00
V12H004W08	Wide Throw Lens for the Pro L Series Projectors	\$15,862.00	56.00%	\$6,979.00
V12H004X0A	Ultra Short Throw Lens (ELPLX01S), Black	\$12,305.00	56.00%	\$5,414.00
V12H004X0B	Ultra Short Throw Lens (ELPLX02S), Black	\$18,350.00	56.00%	\$8,074.00

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Product Code	Description	SCMSRP	DIR Discount	Customer Cost
V12H004Y0A	Ultra Short Throw Lens (ELPLX01WS), White	\$12,305.00	56.00%	\$5,414.00
V12H004Y0B	Ultra Short Throw Lens (ELPLX02WS), White	\$18,350.00	56.00%	\$8,074.00
V12H004X03	ULTRA SHORT THROW LENS (ELPLX03)	\$48,844.00	56.00%	\$21,491.00
V12H668010	Replacement Pen Tips	\$17.00	42.94%	\$9.70
V12H773010	Interactive Pen Orange	\$64.00	56.25%	\$28.00
V12H774010	Interactive Pen Blue	\$64.00	56.25%	\$28.00
V12H775010	Replacement Pen Tip (Hard)	\$23.00	57.83%	\$9.70
V12H776010	Replacement Pen Tip (Soft)	\$23.00	57.83%	\$9.70
V12H731P02	Wireless Lan Module (ELPAP10)	\$175.00	56.00%	\$77.00
V12H927020	EPSON PowerLite Pilot 3	\$468.00	58.76%	\$193.00
V12H007A14	HD BaseT Transmitter/Control Pad for the PowerLite L400/L600	\$649.00	56.24%	\$284.00
V12H524001	EPSON Replacement Pen Tips for BrightLink 470i/480i Series Interactive Pens	\$17.00	42.94%	\$9.70
V12H724001	EPSON Pen Extension for BrightLink 5xx Series	\$85.00	55.29%	\$38.00
V12H759020	EPSON DC-07 Document Camera	\$409.00	57.21%	\$175.00
V12H757020	EPSON DC-13 Document Camera	\$905.00	57.24%	\$387.00
V12H758020	EPSON DC-21 Document Camera	\$1,160.00	63.28%	\$426.00
V12HA46010	EPSON External Projector Camera (ELPEC01), compatible with UST lenses ELPLX01S, ELPLX01WS, ELPLX02S, ELPLX02WS, ELPLX03 and the following projectors: EB-PU2010W, EB-PU210B, AND EB-PU1000 series projectors	\$1,048.00	56.01%	\$461.00
V12H378001	EPSON BrightLink 450Wi Interactive Pen	\$115.15	57.45%	\$49.00
V12H442001	EPSON Interactive Pen (ELPPN02)	\$117.50	54.89%	\$53.00
V12H467020	EPSON Active Speaker (ELPSP02)	\$280.00	65.71%	\$96.00
V12H003A01	ELPMB56 PROJECTOR HANDLING FRAME	\$1,941.00	56.00%	\$854.00
V13H134A42	EPSON Air Filter (PL 416/W16SK 3D Kit (ELPAF42)	\$24.68	53.73%	\$11.42
V13H134A19	EPSON Air Filter Set, PL 1720/1725/1730W/1735W	\$25.85	57.45%	\$11.00
V13H134A23	EPSON Replacement Air Filter for PowerLite Pro Z8000WUNL and Z8050WNL	\$157.45	53.64%	\$73.00
V13H134A24	EPSON Replacement Air Filter for PowerLite 1830, 1915 and 1925W	\$61.10	57.45%	\$26.00
V13H134A29	EPSON Replacement Air Filter For PowerLite 92/93/95/96W/905/915W/1835 (E	\$25.85	53.58%	\$12.00
V13H134A30	EPSON Air Filter PowerLite D6150/6155W/6250	\$75.00	26.67%	\$55.00
V13H134A31	EPSON Replacement Air Filter for the PowerLite 1750/1760W1770W/1775W	\$25.85	57.45%	\$11.00
V13H134A32	EPSON Replacement Air Filter for PowerLite S11/X12/1221/1261W/VS210/VS3	\$25.00	54.40%	\$11.40
V13H134A35	EPSON Air Filter for PowerLite 1850W/1880/ VS350W/410	\$26.00	53.85%	\$12.00
V13H134A41	EPSON Air Filter for PowerLite 1940W/1945W/1950/1955/1960/1965	\$61.00	54.10%	\$28.00
V13H134A43	EPSON Optional Air Filter for Pro G 6xxx Series Projectors	\$67.00	56.72%	\$29.00
V13H134A45	EPSON Replacement Air Filter for the PowerLite 4650/4750/4855WU	\$67.00	56.72%	\$29.00
V13H134A46	EPSON Replacement Air Filter for the PowerLite Pro Z	\$173.00	57.23%	\$74.00
V13H134A47	EPSON Replacement Air Filter for PL/BL 520/530 Series	\$25.00	40.00%	\$15.00
V13H134A51	EPSON Replacement Air Filter for Pro L1000 Series	\$128.00	57.03%	\$55.00
V13H134A49	EPSON Replacement Air Filter PL675W, 680, 685W, BL685Wi, 695Wi, 696Ui, 6	\$35.00	57.14%	\$15.00
V13H134A53	EPSON Replacement Air Filter for new PowerLite 1700 series	\$27.00	57.41%	\$11.50
V13H134A56	Replacement Filter for the PowerLite L Series Projectors	\$108.00	56.48%	\$47.00
V13H134A54	Air Filter for the HC2100, PL970/980W/990U	\$35.00	67.43%	\$11.40
V13H134AD0	External Projector Air Filter (ELPAF63), compatible with EB-PU2010W, EB-PU210B, AND EB-PU1000 series projectors	\$703.00	56.05%	\$309.00

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<b>Product Code</b>	Description	SCMSRP	Discount	Cost
V13H134A60	EPSON Replacement Air Filter for PL720/ 725W/750F/755F and BL725Wi/735F	i \$38.50	56.00%	\$16.94
V12H808001	ELPMBPJG - Universal Projector Mount Kit	\$191.00	64.92%	\$67.00
V12H888B10	LightScene Floor Mount, black	\$239.00	40.59%	\$142.00
V12H888W10	LightScene Floor Mount, white	\$239.00	40.59%	\$142.00
V12HA32120	LightScene EV-115 Lighting Track Mount, black	\$771.00	56.94%	\$332.00
V12H933B20	LightScene Lighting Track Mount, black	\$239.00	40.59%	\$142.00
V12HA32020	LightScene EV-110 Lighting Track Mount, white	\$771.00	56.94%	\$332.00
V12H933W20	LightScene Lighting Track Mount, white	\$239.00	40.59%	\$142.00
ELPSP12	EPSON Programming Wand (PXE-PGM-Tool)	\$186.00	24.73%	\$140.00